LNG FOR TRANSPORTATION IN CHINA

BRENDA SMITH

MANAGING DIRECTOR, GAS ADVISERS, HONG KONG



COUNTRIES IN ASIA WITH LNGVs

ESTABLISHED

- China
- Australia
- India
- Korea

PROPOSED

- Thailand
- Taiwan
- Japan
- Indonesia
- Kazakhstan
- Vietnam
- Philippines

CHINA LEADING THE LNGV REVOLUTION

2013

- □ ~ 100,000+ LNGVs (~ 60% Trucks; ~ 40% Buses)
- □~ 1,100 LNG/LCNG Stations

2015

- □~ 247,000 LNGVs
- □ ~ 2,500 stations

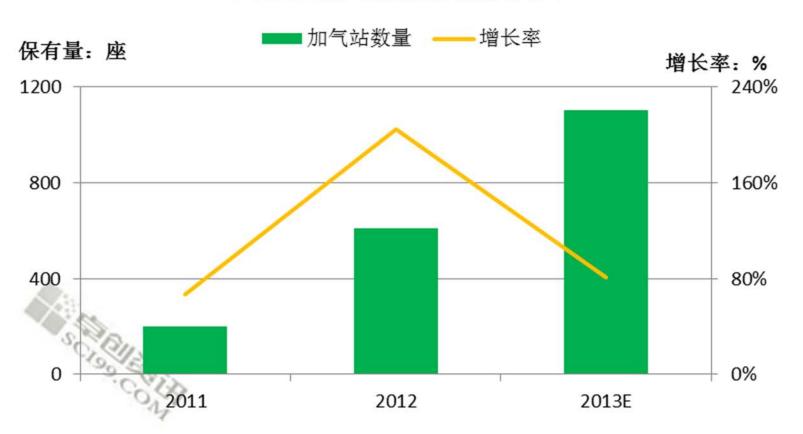
2025

- □ ~ 700,000 LNGVs (= ~ 6% of 11.5 million fleet)
- □ ~ 7,500 stations

LNG FILLING STATIONS IN CHINA

In 2013 462 filling stations were built, taking the total to 1,103 – an increase of 72% in 1 year

中国LNG加气站保有量及增长率





HOW CAN CHINA'S LNGV MARKET GROW SO RAPIDLY?

- MAJOR CONCERN OVER SEVERE AIR POLLUTION
- ENHANCED AVAILABILITY OF LNG
- LOCALLY MADE VEHICLES, ENGINES & LNG SUPPLY EQUIPMENT
- COMPETITIVE PRICING OF LNG
- GOVERNMENT DRIVEN PROGRAMMES

CHINA EMISSION STANDARDS FOR HEAVY DUTY ENGINES

China	Test Cycle	СО	НС	NMHC	CH ₄	NOx	PM	SOx	Smoke
		g/kWh						ppm	1/m
III	ESC + ELR	2.1	0.66	-		5.0	0.10 0.13 [†]	350	8.0
	ETC	5.45	-	0.78		5.0	0.16 0.21 [†]		-
IV	ESC + ELR	1.5	0.46	-		3.5	0.02	50	0.5
	ETC	4.0	-	0.55		3.5	0.03		-
V	ESC + ELR	1.5	0.46	-		2.0	0.02	10	0.5
	ETC	4.0	-	0.55		2.0	0.03		-
VIc	WHSC	1.5	-	0.13	-	0.40	0.01 ^b		
	WHTC	4.0	-	0.16	0.5	0.46	0.01 ^b		

EMISSION STANDARDS

- Vehicle emission legislation has been a major driver for the adoption of LNG for transportation.
- In 2008, the maximum fuel sulphur limit in several cities was set at 50 ppm and in 2012, the maximum sulphur limit in Beijing was set at 10 ppm
- Nationwide the maximum allowable sulphur content will be reduced to 50 ppm by the end of this year to meet the China IV standard.
- The China V standard is planned to take effect in 2017 and will see the nationwide sulphur limit further reduced to 10 ppm.
- As a result of these regulatory measures, gas use is expected to increase dramatically.
- Given the emphasis on sulphur reduction the most significant growth is expected to be in the heavy duty sector.

INCREASED LNG AVAILABILITY - DOMESTIC PRODUCTION



Total small scale production country wide is over 100 plants producing 33,500,000 m3/day (12.25 billion m3/year).

At the start of 2014 there were 25 domestic LNG plants under construction with a total capacity of 18.4 million m3/day.



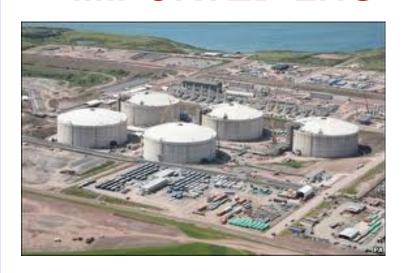
SMALL-SCALE LNG PRODUCTION



Domestic smallscale LNG plants mainly concentrated in Shaanxi, Xinjiang, Inner Mongolia, Ningxia, Hebei, Sichuan and Shanxi.

Largest small-scale plant was built in 2013 in Shaanxi with a capacity of 7,000,000 m3/day (2.56 billion m3/year)

INCREASED LNG AVAILABILITY - IMPORTED LNG

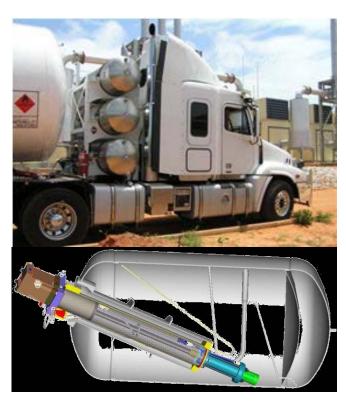


Total available LNG (imports plus domestic production) grew by 27.0% in 2013 to 121 billion m3









NGV EQUIPMENT MANUFACTURE IN CHINA

ON-BOARD LNG TANKS





NOZZLE S & RECEPTACLES

LNG TRANSPORT TANKS







LNG PLANTS, TANKS, LOADING ARMS









LNG ENGINES AND VEHICLES

LNG vehicle production is maturing and 3 OEMs have already entered into large-scale production.



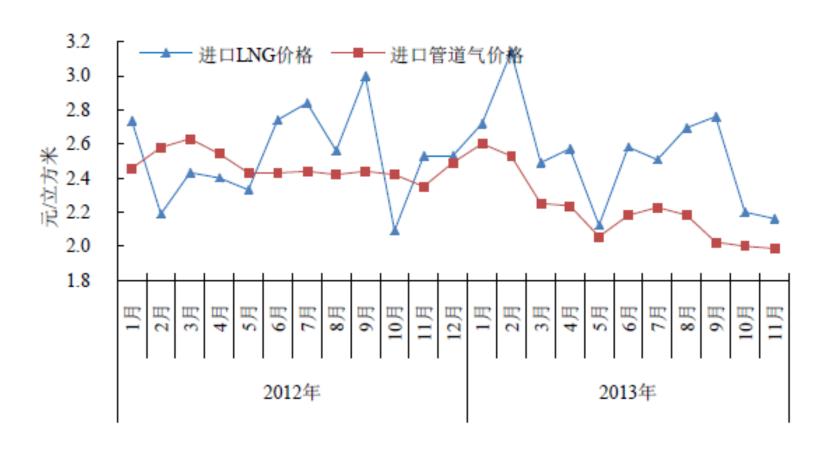


PRICING

During 2013 China's LNG import prices declined slightly. The average overall landed LNG price was 0.39 US/m³, down 2.4% on 2012.

2013		USD/m ³
Average price overall	Landed	0.39
Average contract price	Landed	0.37
Lowest contract price (from Australia)	CIF	0.11
Average spot price	CIF	0.56
Highest spot price (from Qatar)	CIF	0.65

LNG IMPORT PRICING



CASE STUDY CHINA

	UNIT	DIESEL	LNG
Investment premium for LNG vehicle	USD		12,800
Average driving distance	km/year	146,000	146,000
Fuel consumption	/ km	0.4 litre	0.5 m ³
Average fuel price	USD	1.152/litre	0.736/m ³
Fuel cost	USD/km	0.4608	2.3
Average annual fuel cost savings	USD		13,548.8
Additional annual maintenance costs	USD		288
Payback period	Months		11.3

Source: ENN

LNG SHIPPING

LNG fuelled shipping is in its infancy but the use of LNG for vessels operating on inland waterways is rapidly developing.

2010 – LNG / diesel 3000 tons barge the "Su Su" (Su Suqian 1260) started operating in the northern section the

Grand Canal hauling sand from Sugian City into Huai'an City.



2012 - 5,000 tons LNG / diesel conversion the "Red 166" trialled in Wuhu.

2012 - China CSC's LNG / diesel dual fuel bulk carrier "Long Hearing III" was successfully trialled.

2013 – CNOOC deployed two LNG / diesel tugboats with Wärtsilä 34DF Engines in Zuhai.

NGV Global 2014, 7 May 2014

Yangtze River Project

Harbor Star 1

China's first floating LNG filling station

First vessel is a 3000T bulk carrier, **Bao Tong Jiang 1**, sailing between





Landing pontoon 100 meters long and 18 meters wide, equipped with two 250 m3r LNG storage tanks, two low-temperature loading arms and other auxiliary facilities.

NGV Global 2014, 7 May 2014

THANK YOU! brenda.smith@gasadvisers.com

